

Is your finance organization **people ready**?

Get the right information—when, how, and where you need it.

Finance isn't just about reporting numbers anymore. It's about driving business results—and it extends to every division in the enterprise. Whether sales, marketing, human resources, or IT, everyone needs to align with company goals. As a result, people rely on finance not only for setting budgets and objectives, but also for more strategic discussions around topics such as growth, innovation, and process optimization.

Microsoft performance management and ERP solutions help address the changing needs of finance by making it easier for employees to get the financial data they need. You can streamline and align ongoing financial processes and access more relevant business information, while simultaneously reducing the complexity of compliance. Built on familiar products like Microsoft® Office Excel®, Microsoft technologies integrate with existing systems and processes so that people can do their work using the tools they already know.

The bottom line is that when finance runs smoothly, the business runs well. Microsoft-based finance solutions combine the right technology with streamlined processes that you control. The intuitive tools and flexible systems make data more accessible—delivering timely, relevant information when you need it and in the format you need it in. So you get financial and operational reports that people can trust. A workforce that is more productive and empowered. And a business that is more nimble. It all adds up to one thing: business success.

We deliver. You succeed.

Ready to get started? You can download articles, take a finance assessment, find out about events in your area, and learn more about how Microsoft can help you at www.microsoft.com/business/finance. If you have any questions, or are ready to take the next steps, please contact your Microsoft representative.

Your potential. Our passion.®
Microsoft®



The New World of Finance:

Driving performance and creating value.

people  ready

 **exigy**

Financial Analyst

"I need to reduce the amount of time I spend consolidating, reconciling, and creating reports."

Spend more time analyzing data and less time compiling it.

Boost the quality of reports by providing executives with accurate, timely, and trustworthy reports—when and how they need them.

Focus on strategy with high-value analytical activities rather than updating spreadsheets, assembling month-end reports, or conducting other routine financial tasks.

Get self-serve business intelligence (BI) tools in Office Excel, so you can examine numbers and apply what-if and other analytical techniques quickly.

Access relevant data easily with scorecards and dashboards that track and share financial information within and beyond the finance department.

Chief Financial Officer

"I need to spend more time engaging the business at a strategic level."

Use financial data to drive business results—not just track numbers.

Get more relevant insights with real-time, self-serve reporting within Excel—without depending on financial analysts or IT.

Align your resources with the ability to assess opportunities, evaluate business models, identify business drivers, optimize resource allocation, and map budgets and investments to corporate strategy.

Manage employee performance by empowering employees to track their own performance using targeted scorecards that are tailored to their roles.

Make better decisions enterprise-wide by giving the right information to the right people—at the right time and in the right format—so they can react quickly to changes that affect their operational areas.

Compliance Officer

"I need to identify and quantify our business risk and reduce the complexity of compliance."

Control your processes—don't let them control you.

Get embedded controls in documents, spreadsheets, and e-mail messages that help improve the adoption of governance, risk management, and compliance (GRC) policies.

Simplify compliance with a unified platform that offers auditing capabilities, automated workflow, and routing to a security-enhanced records repository.

Reduce the cost of regulatory compliance by using features in software you already own.

Protect proprietary information, such as financial models, by sharing centralized versions of spreadsheets over the Web.

Controller

"I need to ensure that our core financial systems are running as smoothly and efficiently as possible."

Access relevant, timely data that you can trust.

Get trustworthy data and a single version of the truth with a unified view across multiple data sources.

Boost process efficiency by automating monthly close, budget cycles, and other routine financial operations.

Quickly identify metrics that deviate from budgets, standards, or benchmarks.

Easily adapt to change with flexible systems that can evolve as your business conditions do.

Drive performance throughout the enterprise.

Microsoft builds on the tools you already use—like Microsoft Office, Microsoft® Office SharePoint® Server, and Excel—so that financial data stored in your ERP, CRM, and other back-office systems can be accessed and delivered in the user-friendly format you want. The result is a sophisticated financial management system that combines ease of use with powerful access to detailed data.

Improve financial operations.

The right ERP solution is one that increases productivity and improves financial operations. With Microsoft Dynamics®, people can use the tools they already know to focus on the business—instead of learning a brand-new application. The intuitive user interface makes it easy to organize, prioritize, and access tasks and information from within a single window—while the ability to tailor information according to role ensures people get the information that matters. And with unified communication and collaboration tools integrated with the Microsoft Office system, it's simpler than ever to build strong connections with colleagues, customers, and partners.

Drive corporate performance.

From improved reporting, monitoring, and analysis to aligning organizations with corporate goals, Microsoft BI tools help you manage—and drive—corporate performance. Streamline your budgeting and planning processes. Get targeted and timely reporting. Access customized scorecards and dashboards. Deliver more reliable forecasts. And take advantage of rich analytical capabilities. Best yet, you can do it all with familiar technologies you already use, such as Excel.

Streamline compliance.

Compliance is complex, cumbersome, and expensive—and for many companies, disjointed governance and compliance solutions have only increased the problem. Microsoft technologies provide a single-platform solution that enables you to embed reliable compliance controls directly into the familiar desktop tools your people use every day. Processes are efficient and cost-effective. And because they are so easy to use, it's easier to make sure everyone adopts compliance solutions.